

Expression of Interest

LAND FORCES 2022

DefenceNT will lead an industry delegation to LAND FORCES 2022, the signature defence and industry event in the Indo Pacific, where land defence industries can promote their capability's to key defence and industry decision makers.

From LAND400 Rheinmetall Boxer Combat Reconnaissance Vehicles, to the Boeing AH-64 Apache Helicopters and the future Army Watercraft Fleet, NT industry plays an important role in providing ongoing maintenance and ground support for various platforms.

Each of these major programs offers opportunities for Australian industry to not only create and maintain a sovereign capability for manufacture, maintenance and support for these systems, but also to demonstrate capability to join international supply chains of their manufacturers.

DefenceNT will be promoting Northern Territory land defence capability at LAND FORCES from 4 to 6 October 2022 in Brisbane Queensland. The Northern Territory Government will support local defence related businesses to co-exhibit on the DefenceNT stand, enabling the opportunity to promote capability to key Defence and Allied Forces and industry stakeholders.

This Expression of Interest needs to be returned to defencen@nt.gov.au by COB Friday 22 July 2022. Refer to page 3 for selection, requirements and additional information. Inclusion in the delegation is competitive and assessed alongside a scoring criteria.

Primary Point of Contact

The primary contact below will be used for all DefenceNT communication in relation to the event, stand and facilitation of meetings

Name		Phone	
		Email	
Business Trading Name		ABN	
Office Address		Website	

Capabilities

List organisational capabilities	
Quad Chart	Yes / No Please attach organisation's quad chart to return email.

Defence and maritime sector engagement

Is your organisation currently engaged with the defence sector, directly or indirectly?	Describe in detail here.
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<p>Has your organisation <i>previously</i> been engaged with the defence sector, directly or indirectly?</p>	
<p>Are you engaged with DefenceNT?</p>	
<p>Insert details here</p>	
<p>Have you engaged with Office of Defence Industry Support?</p>	
<p>Insert details of previous association with ODIS/CDIC</p>	
<p>Have you attended LAND FORCES previously?</p>	
<p>Insert details here</p>	
<p>Outline your main intentions for attending LAND FORCES Exposition? Identify particular defence programs and opportunities of interest.</p>	
<p>Insert details here</p>	
<p>If successful in forming part of the delegation, will your organisation be displaying a product?</p>	
<p>Define the item, dimensions, power and IT requirements etc</p>	
<p>Declaration I declare the information provided for this EOI to form part of the DefenceNT industry delegation to INDO-PACIFIC, is to the best of my knowledge, true, accurate and complete.</p>	
<p>Signature</p>	
<p>Date</p>	
<p>Full Name</p>	
<p>Position</p>	

Expression of Interest: selection, requirements and additional information

- The opportunity to form part of the Industry Delegation, co-hosted on the Northern Territory Government (DefenceNT) stand at the LAND FORCES 2022 is reserved for Northern Territory based organisations that will not have their own stand at the event.
- Applications will be assessed in relation to one another to produce a score for the outcome of this Expression of Interest (EOI). DefenceNT will undertake this assessment following the closing date of Friday 29 July 2022, and will advise all applicants of the outcome by no later than Friday 12 August 2022.
- Those successful to co-exhibit on the DefenceNT stand at the Indo Pacific 2022, are required:
 - to have a minimum of one representative present on the stand for opening hours (0830 – 1600), for the duration of the trade show (4 – 6 October 2022).
 - to cover all other associated costs in attending the trade show including (but not limited to): flights, accommodation, transfers, meals, personal incidentals, freight of items, promotional collateral.
- Organisations co-hosted on the DefenceNT stand at LAND FORCES 2022 will be provided a co-exhibitor space free of charge. This will include personalised company pods including branding, power access, lockable cupboard, desk and two stools.
- Organisations wishing to transport/post marketing material or goods to Brisbane for the trade show must cover the associated costs themselves, noting that SCHENKER is the event's official supplier for onsite handling and freight forwarding.
- Companies will be responsible for the set-up of their marketing collateral and/or goods to feature on the DefenceNT stand on the first day of the exhibition, Tuesday 4th October 2022.
- DefenceNT will work with companies to develop or update their Capability Statements and Quad Charts in preparation for the exposition.
- DefenceNT will provide a pre-departure briefing handbook for all NT organisations attending the LAND FORCES 2022 Exposition, and will assist in arranging delegation visits, industry introductions and networking opportunities, subject to organisation engagement.

COVID & Force Majeure

- LAND FORCES 2022 is being planned with flexibility to reshape or withdraw in accordance with COVID-19 requirements or matters outside of DefenceNT's control. Further information or questions may be directed to DefenceNT via defencent@nt.gov.au