

Avalon Australian International Airshow 2027

23 - 26 February

Avalon Airport, Victoria

Join the Northern Territory Delegation

About Avalon

Avalon is Australia's premiere aerospace and defence exposition and the largest of its kind in the Southern Hemisphere, bringing together industry, Defence, government, academia and international delegations. The trade show provides unparalleled opportunities for Defence industry engagement, capability promotion, networking and supply chain development.

Why join the NT Delegation

Join the Northern Territory delegation to showcase your capability alongside DefenceNT, connect with key Defence, government and industry stakeholders from across Australia and internationally and support the priorities of the Northern Territory Defence Strategy.

Delegation benefits:

- Access to the DefenceNT stand as a meeting and networking point
- Promote your capability in alignment with the Northern Territory Defence Strategy
- Connect with Defence, prime contractors and industry
- Facilitated introductions by DefenceNT, where appropriate
- Opportunity to participate in an industry capability tour (*to be confirmed*)
- Visit key exhibitors and capability showcases
- Up to two representatives from your organisation to participate as part of the NT Delegation
- Company profile featured on the DefenceNT website and relevant collateral

Who should apply?

Northern Territory businesses with capabilities that support Defence, aerospace, advanced manufacturing, engineering, technology, logistics, training or related supply chains looking to:

- Expand into new markets
- Develop Defence supply chain opportunities
- Build relationships with industry and government
- Increase visibility at one of Australia's largest defence and aerospace events

Deadline to submit your expression of interest is **Friday 11 September**. Successful and unsuccessful applicants will be notified by Friday 25 September. Please read the terms and conditions and the selection criteria on the next page before expressing your interest. Selection will be limited by available exhibition space and delegation capacity.

EXPRESS INTEREST



Please note: *There is no cost to join the Northern Territory Delegation.*

However, delegates are responsible for arranging and funding their own travel and accommodation.

Selection criteria

Applications will be assessed competitively against the following criteria:

1. Strategic Alignment and Territory Impact

- Alignment with defence priorities and sovereign capability relevant to the Northern Territory
- Contribution to DefenceNT objectives for Avalon 2027
- Demonstrated contribution, or potential contribution to economic growth, employment or industry capability development in the NT
- Linkages to current or future Defence activity in the NT

2. Capability, Readiness and Value Proposition

- Clear articulation of products/services and competitive strengths
- Demonstrated ability to engage with Defence, primes, or supply chains
- Business maturity and readiness for a national defence event
- Strategic value to the DefenceNT delegation

3. Engagement Intent and Commitment

- Clear objectives for attending (e.g. partnerships, contracts, exposure)
- Commitment to active participation across the program
- Professional representation of the Northern Territory

Terms and Conditions

Please read and accept the following conditions before submitting your expression of interest:

- Participation in co-exhibiting on the DefenceNT stand at Avalon 2027 is exclusively available for organisations based in the Northern Territory, provided they do not already have a stand or are participating on stands from other states at Avalon 2027. Organisations must maintain a substantive business presence in the Northern Territory, including an operational office or workforce located within the Territory.
 - Complete details will be considered as part of the EOI evaluation process.
 - Businesses are required to promptly communicate any updates or changes in information, including contact details, to DefenceNT.
 - If you are successful, you will be required to submit a Quad Chart, which will be published on the DefenceNT website and may be disseminated to Defence stakeholders.
 - Applications will be evaluated against the selection criteria outline in this document.
 - EOI selection will be final, and applicants can request formal feedback.
 - DefenceNT will undertake this assessment following the closing date of 11/09/2026 and will advise all applicants of the outcome by 25/09/2026.
 - Selected applicants agree to adhere to the conference organisers, hosts, and event venue guidelines.
 - Selected applicants are responsible for liability insurance documents and other required forms of the conference organisers, conference hosts, and event venue, if applicable.
 - Successful applicants will require an insurance certificate of currency. All co-exhibitors are expected to retain insurance over the event and advise of any claims up to two weeks after the event.
 - Successful businesses that will attend Avalon 2027 as part of DefenceNT delegation will have shared access to the DefenceNT branded 9m x 3m shell scheme stand.
- a) DefenceNT may provide an Avalon 2027 pre-departure briefing.
 - b) DefenceNT may provide access to pitch training.
 - c) DefenceNT will assist in arranging delegation visits, industry introductions and networking.
 - d) DefenceNT may provide post-attendance feedback and ongoing engagement support.
 - No legal relationship
- a) Nothing in these T&Cs shall imply the creation of any legal relationship between you and the Department.
 - b) No party has the authority to make any representation or warrant or incur any obligation or liability on behalf of the other party, no indemnity, nor shall they make any representation to any third party.
 - c) The Territory and the Department shall not have any responsibility or liability for the success or otherwise of the Activity. The Territory and the Department shall not be liable for any losses suffered by an applicant in attending, or arising from, or in connection with the Activity.
 - Privacy
- a) By submitting an expression of interest, you agree to your personal information being collected by the Department.
 - b) The Department may also use or disclose your personal information for a purpose related to that for which it was collected, including communications about future events of a similar nature to the event.
 - Force Majeure

Avalon 2027 will be planned with flexibility to reshape or withdraw in accordance with the Australian Government travel restrictions, security considerations, or other factors outside of DefenceNT's control.

Applicants acknowledge that DefenceNT will not be responsible for travel, accommodation or other expenditure incurred if the delegation is modified, postponed or cancelled.

Further information or questions can be directed to DefenceNT.